

## DIRECTOR



JODY SARCHETT, CRM, CIC, CEBS, AAI

## PRESIDENT

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An industry trailblazer, dedicated mentor and tireless community steward, Jody Sarchett serves as President for Lovitt & Touché, A Marsh & McLennan Agency LLC Company — one of Arizona's largest and most well-known insurance brokerages. An integral member of the leadership team, Jody drives a significant and lasting impact on the culture and direction of the company, its clients and the local community.

In her role, Jody guides company operations, workflow strategy and the organization of essential business processes, ensuring all business functions run efficiently and planning changes to day-to-day operations as needed to meet objectives.

Additionally, she facilitates business growth, overseeing business development efforts including management of the broker team, steering talent recruitment efforts, setting the direction for strategic marketing activities and helping clients with complex and diverse insurance needs.

Instrumental to Lovitt & Touché's growth since joining in 2003, Jody has played a critical role in attracting many of the state's most respected businesses, expanding the team and innovating service offerings. She has cultivated a strong reputation for delivering long-term profitable solutions, having guided a wide range of high-profile clients in manufacturing, nonprofit and construction while providing expertise in

risk management, strategic planning, underwriting, workers' compensation, financial analysis, professional liability, health insurance, D&O, mergers and more. She is also a Certified Risk Manager, a rigorous and respected industry designation.

Jody has achieved the Chairman's Club or President's Club recognitions year after year, which are only earned by the top one or two sales executives annually. She has been honored among the Phoenix Business Journal's Outstanding Women in Business and Most Admired Leaders, recognized by Az Business Magazine as a top business leader and earned numerous honors from leading insurance trades for her industry leadership. Personally, Jody has a steadfast commitment to supporting local nonprofits. For more than 8 years, she has lent her expertise to the Chicanos Por La Causa Board, one of the largest Hispanic nonprofits in the country helping low-income individuals become self-sufficient. As an active member of the organization's Finance Committee, Jody helps oversee strategic financial planning and management, as well as examine the budget and auditing process and review all major projects, including strategy, sector, regulations and associated return on investment. Similarly, she lends her professional skills to monitor risk of investment, including financing, debt thresholds and cash. Her professionalism and financial savvy are pivotal to the organization, which has quadrupled in size and scope in recent years as it expands its services and advocacy to underserved communities and individuals.

Additionally, she is a long-time and active member of the Board of Directors for the Boys and Girls Club of Metro Phoenix, which provides vital services to more than 27,000 Valley youth annually. Jody also served for a decade on the Board of Directors for Homeward Bound, a nonprofit providing transitional housing and social service programs for homeless or abused women, children and families. Jody's passion for charitable work extends to internal company efforts. She has led the Lovitt & Touché Heart Walk committee to support the American Heart Association and she is a member of the association's Circle of Red, a group of women who motivate, inspire and support heart health in their communities.

Jody is active in the professional community as well. As a member of the Arizona chapter of Financial Executives International, she has co-chaired the Membership Committee. She is also a member of the Risk and Insurance Managers Association and Phoenix CFO-CEO Group, and is a former member of the Healthcare Financial Management Association. Additionally, Jody is a graduate of Valley Leadership, Class 33.

Jody graduated from Tarleton State University in Texas with a bachelor's degree in Business Administration and Finance, Magna Cum Laude.

Jody is also a lifelong rodeo competitor. The youth, high school and college champion roper continues to compete to this day. She is a United States Team Roping Champion and Pro Rodeo Barrel Racing Circuit Champion.